

Fill in the gaps with the words from the box below. You may need to change the form of the word according to verb tense and plural forms. 3 of the words from the box below will not be used.

to carry out	to fall short	verge	to stall
to draw	to pay off	aftermath	to exceed
reservations	to rein in	hindsight	concessions
to go to great lengths	to allocate	to go ahead	

- I can _____ with your suggestion to a certain extent, but I have some _____ about the cost. I think we should _____ a comprehensive cost analysis before we proceed.
- Now that the project has finished, it is important that we look back at what we can learn from it. In _____, there are many things that we could have done better. We should have _____ more resources to the project from the beginning. The project kept _____ because we consistently had to apply for more money. The project was also poorly planned with regard to delegating tasks. Too often, inexperienced members of the team were asked to deal with complex tasks, and although everyone really _____ to complete everything to the best of their ability, our output often _____ of our customer's required standards.
- We are on the _____ of completing a very important deal with a high-potential client. We had to make some _____ in the negotiation, such as offering our services for a cheaper price than we would ideally like, but it will certainly _____ in the long run, because working with this client will boost our reputation and _____ a lot of business from other big players in the market, who could become clients in the future.

Answers

Below are the correct answers, which are shown in red. The forms of some verbs have changed from how they appeared in the box.

1. I can **go along with** your suggestion to a certain extent, but I have some **reservations** about the cost. I think we should **carry out** a comprehensive cost analysis before we proceed.
2. Now that the project has finished, it is important that we look back at what we can learn from it. In **hindsight**, there are many things that we could have done better. We should have **allocated** more resources to the project from the beginning. The project kept **stalling** because we consistently had to apply for more money. The project was also poorly planned with regard to delegating tasks. Too often, inexperienced members of the team were asked to deal with complex tasks and although everyone really **went to great lengths** to complete everything to the best of their ability, our output often **fell short** of our customer's required standards.
3. We are on the **verge** of completing a very important deal with a huge potential client. We had to make some **concessions** in the negotiation, such as offering our services for a cheaper price than we would ideally like, although it will certainly **pay off** in the long run, because working with this client will boost our reputation and **draw** a lot of attention from other big players in the market, who could become clients in the future.