

Answers

Below are the correct answers, which are shown in red. The forms of some verbs have changed from how they appeared in the box.

1. If you have any questions during the presentation, **feel free to** ask them at any time. I am very happy to **elaborate** on any of the points which I have made. It may also help us to **come up with** some new ideas.
2. The audience appeared to be quite **indifferent** towards your proposal at first. I could see that there were quite a few blank expressions. However, when you started to outline the potential profits, they became much more **receptive** and seemed to have a lot of questions. By the end of the presentation, I think you really **won** them over. Hopefully they will give your proposal **the green light**.
3. Negotiations have been extremely positive, and we are confident that we are **building the foundations** for a really strong relationship moving forward. We are just **finalizing** the deal, which will hopefully result in a **win-win** situation for both parties. Our lawyers will then **draw up** a contract, and I can't wait to **hit the ground running** with our first joint project.